



Computer Warehouse Group

Financial Statements For The Nine Months Ended 30th September 2015

COMPUTER WAREHOUSE GROUP PLC
FINANCIAL STATEMENTS FOR THE NINE MONTHS ENDED 30TH SEPTEMBER 2015
STATEMENT OF PROFIT OR LOSS

| | Jan - Sep 2015 NGN | Jan - Sep 2014 NGN | Change % |
|--------------------------------------------|-----------------------------|---------------------------|---------------------|
| Turnover | 12,322,611,063 | 11,240,817,294 | 10% |
| Cost of Sales | <u>(10,327,234,371)</u> | <u>(8,915,014,702)</u> | <u>16%</u> |
| Gross Profit | 1,995,376,692 | 2,325,802,593 | -14% |
| Sales, General and Administrative Expenses | (2,131,459,601) | (1,940,716,029) | 10% |
| Bad Debt Written Off | (103,207,108) | - | |
| Other Income | <u>66,634,641</u> | <u>93,299,326</u> | <u>-29%</u> |
| EBITDA | (172,655,376) | 478,385,889 | -136% |
| Depreciation and Amortisation | <u>(220,454,038)</u> | <u>(255,728,209)</u> | <u>-14%</u> |
| EBIT | (393,109,414) | 222,657,680 | -277% |
| Interest and Finance Charges | <u>(123,223,682)</u> | <u>(69,538,621)</u> | <u>77%</u> |
| Profit / (Loss) before Tax | (516,333,096) | 153,119,059 | -437% |
| Tax (Provision) | <u>-</u> | <u>(4,593,572)</u> | <u>-100%</u> |
| Profit / (Loss) after Tax | <u>(516,333,096)</u> | <u>148,525,487</u> | <u>-448%</u> |

COMPUTER WAREHOUSE GROUP PLC
FINANCIAL STATEMENTS FOR THE NINE MONTHS ENDED 30TH SEPTEMBER 2015
STATEMENT OF FINANCIAL POSITION

| | NOTES | Sep-15 NGN | Dec-14 NGN |
|--------------------------------------|-------|-----------------------|-----------------------|
| NON-CURRENT ASSET | | | |
| Goodwill | | 814,088,000 | 814,088,000 |
| Property, Plant and Equipment | | 478,069,506 | 552,655,000 |
| Intangible Asset | 1 | 40,973,780 | 79,761,000 |
| Available for Sale Financial Assets | | 31,565,339 | 24,665,150 |
| Investment | 2 | 54,102,850 | 54,102,850 |
| | | 1,418,799,474 | 1,525,272,000 |
| CURRENT ASSET | | | |
| Inventories | 3 | 2,984,498,882 | 3,122,790,000 |
| Trade and Other Receivables | 4 | 7,218,481,691 | 6,847,598,000 |
| Prepayments | | 138,891,357 | 317,227,000 |
| Cash and Cash Equivalents | | 419,630,648 | 1,833,382,000 |
| | | 10,761,502,577 | 12,120,997,000 |
| TOTAL ASSET | | 12,180,302,052 | 13,646,269,000 |
| EQUITY | | | |
| Share Capital | 5 | 1,262,413,180 | 1,262,413,180 |
| Share Premium | | 1,852,747,535 | 1,852,747,535 |
| Retained Earnings | | 1,200,372,377 | 1,767,202,000 |
| Unclaimed Dividend | | 3,561,570 | |
| Available for Sale Financial Assets | | 17,274,175 | 17,274,000 |
| Foreign Currency Translation Reserve | | 11,725,112 | 64,105,000 |
| | | 4,348,093,948 | 4,963,741,714 |
| CURRENT LIABILITIES | | | |
| Trade and Other Payables | 6 | 5,626,760,458 | 5,726,953,286 |
| Income Tax Payable | | 597,297,232 | 553,614,000 |
| Employee Benefits | | 38,029,627 | 56,848,000 |
| Deferred Revenue | | 1,033,349,273 | 1,299,573,000 |
| Short Term Loans and Borrowings | | 311,193,366 | 803,308,000 |
| Overdraft | | 225,578,147 | 242,231,000 |
| | | 7,832,208,104 | 8,682,527,286 |
| TOTAL LIABILITIES | | 7,832,208,104 | 8,682,527,286 |
| TOTAL EQUITY AND LIABILITIES | | 12,180,302,052 | 13,646,269,000 |

COMPUTER WAREHOUSE GROUP PLC
FINANCIAL STATEMENTS FOR THE NINE MONTHS ENDED 30TH SEPTEMBER 2015
CASH FLOW STATEMENT

| | NOTES | Sep-15 NGN | Dec-14 NGN |
|-----------------------------------------------------|----------|------------------------|----------------------|
| Cash Flows from Operating Activities | | | |
| Profit after Tax | | (516,333,096) | 120,017,000 |
| Depreciation and Amortisation | | 220,454,038 | 325,016,000 |
| (Gain)/Loss on Disposal of PPE | | - | (4,050,000) |
| Changes in Inventories | | 138,291,118 | (401,583,000) |
| Changes in Trade and Other Receivables | | (233,061,465) | 517,079,000 |
| Changes in Trade and Other Payables | | (393,931,583) | (260,532,000) |
| Interest | | 123,223,682 | 199,827,000 |
| Net Cash (used in) from Operating Activities | | (661,357,306) | 495,774,000 |
| Cash Flow from Investing Activities | | | |
| Purchase of Property, Plant and Equipment | | (69,380,421) | (199,989,000) |
| Purchase of Investment | | - | (54,103,000) |
| Investment Available for Sale | | (6,900,000) | - |
| Proceed from Disposal of PPE | | 2,812,501 | 17,722,000 |
| Net Cash (used in) from Investing Activities | | (73,467,920) | (236,370,000) |
| Cash Flows from Financing Activities | | | |
| Loan Granted / (Repayment) | | (492,114,634) | 606,181,000 |
| Interest Payment | | (123,223,682) | (199,827,000) |
| Unclaimed Dividend | | 3,561,570 | - |
| Dividend Paid | | (50,496,527) | (201,985,000) |
| Net Cash (used in) from Financing Activities | | (662,273,273) | 204,369,000 |
| Increase/ (Decrease) in Cash | | (1,397,098,498) | 463,773,000 |
| Opening Cash | | 1,591,151,000 | 1,171,989,000 |
| Net Foreign Exchange Difference | | | (44,611,000) |
| Closing Cash | 7 | 194,052,502 | 1,591,151,000 |

COMPUTER WAREHOUSE GROUP PLC
FINANCIAL STATEMENTS FOR THE NINE MONTHS ENDED 30TH SEPTEMBER 2015
NOTES TO THE ACCOUNTS

| 1 INTANGIBLES | Softwares NGN | License NGN | Total NGN |
|-------------------------|--------------------------|------------------------|----------------------|
| Cost | | | |
| AS AT JAN 1 2015 | 153,791,390 | 25,000,000 | 178,791,390 |
| Additions | 111,107 | | 111,107 |
| AS AT SEPTEMBER 30 2015 | 153,902,497 | 25,000,000 | 178,902,497 |
| Charges | | | |
| AS AT JAN 1 2015 | 84,030,631 | 15,000,000 | 99,030,631 |
| Charge for the year | 37,023,086 | 1,875,000 | 38,898,086 |
| AS AT SEPTEMBER 30 2015 | 121,053,716 | 16,875,000 | 137,928,716 |
| NET BOOK VALUE | | | |
| AS AT SEPTEMBER 30 2015 | 32,848,781 | 8,125,000 | 40,973,781 |

License represents the cost of operating license obtained from the Nigeria Communications Commission (NCC) in 2009.

This will be amortised for a period of 10 years and its amortisation is charged as cost of sales

2 Investment
This represents CWG holding in Etailers (owners of Openshopen.com)

| 3 Inventories | Sep-15 NGN | Dec-14 NGN |
|----------------------|-----------------------|-----------------------|
| Stocks | 1,396,388,069 | 973,194,000 |
| WIP | 1,588,110,812 | 2,149,596,000 |
| | 2,984,498,882 | 3,122,790,000 |

| 4 Trade and Other Receivables | Sep-15 NGN | Dec-14 NGN |
|--------------------------------------|-----------------------|-----------------------|
| Trade Debtors | 2,298,913,375 | 3,039,354,000 |
| Withholding Tax Recoverable | 3,829,462,582 | 3,493,455,000 |
| Other Debtors | 1,090,105,733 | 314,789,000 |
| | 7,218,481,691 | 6,847,598,000 |

| 4i TRADE DEBTORS | Sep-15 NGN | Dec-14 NGN |
|------------------------------|-----------------------|-----------------------|
| Trade Debtors | 2,358,569,068 | 3,109,781,000 |
| Provision for Doubtful Debts | (59,655,693) | (70,427,000) |
| | 2,298,913,375 | 3,039,354,000 |

COMPUTER WAREHOUSE GROUP PLC
FINANCIAL STATEMENTS FOR THE NINE MONTHS ENDED 30TH SEPTEMBER 2015
NOTES TO THE ACCOUNTS

5 SHARE CAPITAL

5i Issued and Fully Paid

2,524,826,359 Ordinary Shares of 50k Each

| Sep-15 NGN | Dec-14 NGN |
|-----------------------------|-----------------------------|
| <u>1,262,413,180</u> | <u>1,262,413,180</u> |

6 Trade and Other Payables

Trade Creditors

Accrued Expenses

VAT Payable

Withholding Tax

Other Creditors

| Sep-15 NGN | Dec-14 NGN |
|-----------------------------|-----------------------------|
| 1,511,225,204 | 1,608,450,000 |
| 563,429,499 | 852,461,286 |
| 3,133,664,049 | 3,010,402,000 |
| 322,071,813 | 221,977,000 |
| 96,369,894 | 33,663,000 |
| <u>5,626,760,458</u> | <u>5,726,953,286</u> |

7 Cash and Cash Equivalents

Bank and Cash

Overdraft

| Sep-15 NGN | Dec-14 NGN |
|---------------------------|-----------------------------|
| 419,630,648 | 1,833,382,000 |
| (225,578,147) | (242,231,000) |
| <u>194,052,501</u> | <u>1,591,151,000</u> |